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KOBE BUSSAN CO., LTD.



June 23, 2026

Company name: Kobe Bussan Co., Ltd.
 Securities code: 3038
 Listing: Prime Market of Tokyo Stock Exchange
 Representative: Hirokazu Numata,
 President and Representative Director
 Contact: Masahiro Sakamoto,
 Manager, Corporate Planning Department

Monthly Performance for May 2026

Kobe Bussan Co., Ltd. discloses its monthly performance for May 2026 on a non-consolidated basis.

1. Trends in net sales, gross profit, operating profit, and ordinary profit (non-consolidated)

[Net sales] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
47,188	52,864	43,146	44,805	49,071	52,403	289,480	
106.9	106.5	107.7	105.3	102.9	102.3	105.2	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
49,860							
103.0							

[Gross profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
5,042	5,430	4,558	4,524	5,279	5,512	30,347	
111.9	111.2	122.7	107.9	107.3	103.2	110.1	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
4,971							
94.7							

[Operating profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
3,099	3,375	2,614	2,580	2,931	3,094	17,695	
112.1	108.0	130.7	106.0	101.9	88.4	105.9	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
2,890							
83.5							

[Ordinary profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
4,551	3,629	(1,231)	6,662	3,548	3,646	20,808	
185.2	47.6	-	742.4	86.0	-	124.7	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
4,173							
89.0							

Note: This flash report is unaudited and the figures are subject to change. Accordingly, they are revised and updated as appropriate on a timely basis if differed from the quarterly or annual results. For the purpose of year-on-year comparison, buy-sell transactions with subsidiaries are not accounted for under the Accounting Standard for Revenue Recognition on a monthly basis. The figures under the Standard will be disclosed in the full-year financial results.

2. Trends in the number of Gyomu Super stores

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Opened	1	2	2	2	2	1	10		
	Closed	0	0	2	0	0	0	2		
	Total	714	716	716	718	720	721	+8		
Indirectly managed areas	Opened	2	1	0	2	5	0	10		
	Closed	1	1	0	1	0	0	3		
	Total	406	406	406	407	412	412	+7		
Total franchise stores		1,120	1,122	1,122	1,125	1,132	1,133	-		
Total directly operated stores		4	4	4	4	4	4	-		
Total stores		1,124	1,126	1,126	1,129	1,136	1,137	+15		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Opened	1								
	Closed	1								
	Total	721								
Indirectly managed areas	Opened	0								
	Closed	0								
	Total	412								
Total franchise stores		1,133								
Total directly operated stores		4								
Total stores		1,137								

■ Directly managed areas (areas with franchise stores under general franchise contract)

[Hokkaido area] Hokkaido prefecture

[Kanto area] Tokyo, Chiba, Kanagawa, and Saitama prefectures

[Kansai area] Osaka, Kyoto, Hyogo (excl. Awaji Island), Nara, Wakayama, and Shiga prefectures

[Kyushu area] Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima prefectures

■ Indirectly managed areas (areas with franchise stores under area franchise contract)

Prefectures other than those listed above

[Stores opened during May 2026]

Store name	Address
[Directly managed areas]	—
Yanagimachi HA・RERU Town	2-6-1 Yanagi-machi, Tomakomai-shi, Hokkaido

3. Year-on-year changes in product shipments to Gyomu Super stores

(YoY %)

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Existing stores	105.4	104.7	104.8	101.6	99.7	101.0	102.8		
	All stores	107.2	106.5	106.4	103.5	101.4	102.4	104.5		
Nationwide*	All stores	107.2	107.5	106.5	104.1	101.9	103.5	105.1		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Existing stores	101.7								
	All stores	103.2								
Nationwide*	All stores	103.3								

* “Nationwide” represents the product shipments to the stores in both directly and indirectly managed areas.

4. Overview

For May 2026, we reported net sales of **¥49,860 million (up 3.0% year-on-year)**, gross profit of **¥4,971 million (down 5.3%)**, operating profit of **¥2,890 million (down 16.5%)**, and ordinary profit of **¥4,173 million (down 11.0%)** on a non-consolidated basis.

During the period, Gyomu Super opened one store and closed one, remaining at 1,137 stores in total, an increase of 29 stores from a year earlier. Net sales increased driven by the continued coverage on television programs and social media.

Our product shipments to Gyomu Super stores remained strong, with **an increase of 1.7%** from a year earlier to existing stores in directly managed areas, **an increase of 3.2%** to all stores in directly managed areas, and **an increase of 3.3%** to all stores nationwide.

In terms of our product trends, sales were driven by products offered irregularly at particularly low prices in addition to monthly sale items, which attracted customers. Continuing from last month, the escalating tensions in the Middle East led to an increase in demand for naphtha-derived items.

Gross profit declined reflecting the yen's appreciation in the same month of the previous fiscal year and higher purchasing costs caused by exchange rate fluctuations in this fiscal year. Operating profit fell short of that of the same month of the previous year, partly due to regular maintenance of the woody biomass power plant, which is carried out every few years.

On the other hand, ordinary profit was boosted by the recording of a foreign exchange gain due to forward exchange contracts entered into to hedge currency risks. Although the profit declined year on year, we believe that the hedging strategy was effective.

5. Scheduled disclosure date

The flash report for June 2026 is scheduled to be released on Wednesday, July 22. Please note that the date of release may be changed for unavoidable reasons.