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**KOBE BUSSAN CO., LTD.**



December 23, 2025

Company name: Kobe Bussan Co., Ltd.  
 Securities code: 3038  
 Listing: Prime Market of Tokyo Stock Exchange  
 Representative: Hirokazu Numata,  
 President and Representative Director  
 Contact: Masahiro Sakamoto,  
 Manager, Corporate Planning Department

## **Monthly Performance for November 2025**

Kobe Bussan Co., Ltd. discloses its monthly performance for November 2025 on a non-consolidated basis.

### 1. Trends in net sales, gross profit, operating profit, and ordinary profit (non-consolidated)

[Net sales]

(Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
47,188							
106.9							
May	June	July	Aug.	Sept.	Oct.	H2	Full year

[Gross profit]

(Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
5,042							
111.9							
May	June	July	Aug.	Sept.	Oct.	H2	Full year

[Operating profit]

(Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
3,099							
112.1							
May	June	July	Aug.	Sept.	Oct.	H2	Full year

[Ordinary profit]

(Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
4,551							
185.2							
May	June	July	Aug.	Sept.	Oct.	H2	Full year

Note: This flash report is unaudited and the figures are subject to change. Accordingly, they are revised and updated as appropriate on a timely basis if differed from the quarterly or annual results. For the purpose of year-on-year comparison, buy-sell transactions with

subsidiaries are not accounted for under the Accounting Standard for Revenue Recognition on a monthly basis. The figures under the Standard will be disclosed in the full-year financial results.

## 2. Trends in the number of Gyomu Super stores

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Opened	1								
	Closed	0								
	Total	714								
Indirectly managed areas	Opened	2								
	Closed	1								
	Total	406								
Total franchise stores		1,120								
Total directly operated stores		4								
Total stores		1,124								
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Opened									
	Closed									
	Total									
Indirectly managed areas	Opened									
	Closed									
	Total									
Total franchise stores										
Total directly operated stores										
Total stores										

### ■ Directly managed areas (areas with franchise stores under general franchise contract)

[Hokkaido area] Hokkaido prefecture

[Kanto area] Tokyo, Chiba, Kanagawa, and Saitama prefectures

[Kansai area] Osaka, Kyoto, Hyogo (excl. Awaji Island), Nara, Wakayama, and Shiga prefectures

[Kyushu area] Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima prefectures

### ■ Indirectly managed areas (areas with franchise stores under area franchise contract)

Prefectures other than those listed above

[Stores opened during November 2025]

Store name	Address
<b>[Directly managed areas]</b>	—
Oguchi Matsumicho	1-2-1 Matsumi-cho, Kanagawa-ku, Yokohama-shi, Kanagawa
<b>[Indirectly managed areas]</b>	—
Ishioka Higashiohashi	3220-1 Higashiohashi, Ishioka-shi, Ibaraki
Tsuruoka Johoku	25-25 Johoku-machi, Tsuruoka-shi, Yamagata

## 3. Year-on-year changes in product shipments to Gyomu Super stores

(YoY %)

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Existing stores	105.4								
	All stores	107.2								
Nationwide*	All stores	107.2								
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Existing stores									
	All stores									
Nationwide*	All stores									

\* “Nationwide” represents the product shipments to the stores in both directly and indirectly managed areas.

#### 4. Overview

For November 2025, we reported net sales of **¥47,188 million (up 6.9% year-on-year)**, gross profit of **¥5,042 million (up 11.9%)**, operating profit of **¥3,099 million (up 12.1%)**, and ordinary profit of **¥4,551 million (up 85.2%)** on a non-consolidated basis.

During the period, Gyomu Super opened three stores, resulting in 1,124 stores in total, an increase of 35 stores from a year earlier. Net sales increased driven by the continued coverage on television programs and social media.

Our product shipments to Gyomu Super stores remained strong, with **an increase of 5.4%** from a year earlier to existing stores in directly managed areas, **an increase of 7.2%** to all stores in directly managed areas, and **an increase of 7.2%** to all stores nationwide.

In terms of our product trends, shipments of chicken-related products and conveniently available items continued to show a strong positive trend.

As for ordinary profit, we recorded a foreign exchange gain and a valuation profit on the forward exchange contracts entered into to hedge currency fluctuation risks.

#### 5. Scheduled disclosure date

The flash report for December 2025 is scheduled to be released on Wednesday, January 21. Please note that the date of release may be changed for unavoidable reasons.