



KOBE BUSSAN CO., LTD.



October 22, 2025

Company name: Kobe Bussan Co., Ltd.
 Securities code: 3038
 Listing: Prime Market of Tokyo Stock Exchange
 Representative: Hirokazu Numata,
 President and Representative Director
 Contact: Masahiro Sakamoto,
 Manager, Corporate Planning Department

Monthly Performance for September 2025

Kobe Bussan Co., Ltd. discloses its monthly performance for September 2025 on a non-consolidated basis.

1. Trends in net sales, gross profit, operating profit, and ordinary profit (non-consolidated)

[Net sales] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
44,160	49,625	40,053	42,567	47,682	51,207	275,297	
106.0	108.8	108.5	107.8	108.2	113.4	108.9	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
48,404	45,100	47,073	45,542	45,720			
109.3	106.2	106.7	103.8	106.9			

[Gross profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
4,507	4,881	3,716	4,193	4,922	5,344	27,566	
112.5	116.7	99.9	106.8	109.3	116.9	110.7	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
5,249	4,977	5,142	4,936	4,599			
115.7	119.3	124.9	124.0	118.9			

[Operating profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
2,765	3,125	1,999	2,435	2,878	3,500	16,705	
115.8	122.9	94.2	105.6	106.6	123.5	112.2	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
3,459	3,179	3,032	3,101	2,540			
120.4	125.9	128.8	133.6	117.0			

[Ordinary profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
2,458	7,625	2,360	897	4,124	(779)	16,685	
1,285.6	-	22.9	21.7	173.1	-	108.0	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
4,689	4,013	7,039	3,459	2,725			
158.5	142.0	-	-	382.2			

Note: This flash report is unaudited and the figures are subject to change. Accordingly, they are revised and updated as appropriate on a timely basis if differed from the quarterly or annual results. For the purpose of year-on-year comparison, buy-sell transactions with subsidiaries are not accounted for under the Accounting Standard for Revenue Recognition on a monthly basis. The figures under the Standard will be disclosed in the full-year financial results.

2. Trends in the number of Gyomu Super stores

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Opened	3	2	1	2	3	5	16		
	Closed	0	0	0	0	0	4	4		
	Total	695	697	698	700	703	704	+12		
Indirectly managed areas	Opened	2	1	2	2	3	1	11		
	Closed	0	0	1	1	0	0	2		
	Total	390	391	392	393	396	397	+9		
Total franchise stores		1,085	1,088	1,090	1,093	1,099	1,101	-		
Total directly operated stores		4	4	4	4	4	4	-		
Total stores		1,089	1,092	1,094	1,097	1,103	1,105	+21		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Opened	2	3	0	1	1				
	Closed	1	1	0	0	0				
	Total	705	707	707	708	709				
Indirectly managed areas	Opened	2	1	2	1	2				
	Closed	0	1	0	0	0				
	Total	399	399	401	402	404				
Total franchise stores		1,104	1,106	1,108	1,110	1,113				
Total directly operated stores		4	4	4	4	4				
Total stores		1,108	1,110	1,112	1,114	1,117				

■ Directly managed areas (areas with franchise stores under general franchise contract)

[Hokkaido area] Hokkaido prefecture

[Kanto area] Tokyo, Chiba, Kanagawa, and Saitama prefectures

[Kansai area] Osaka, Kyoto, Hyogo (excl. Awaji Island), Nara, Wakayama, and Shiga prefectures

[Kyushu area] Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima prefectures

■ Indirectly managed areas (areas with franchise stores under area franchise contract)

Prefectures other than those listed above

[Stores opened during September 2025]

Store name	Address
[Directly managed areas]	—
Urado	2-36-17 Urado, Takatsuki-shi, Osaka
[Indirectly managed areas]	—
EVERY Kojima	1-18-17 Kojima Akasaki, Kurashiki-shi, Okayama
Nishio	15 Awara, Kami-machi, Nishio-shi, Aichi

3. Year-on-year changes in product shipments to Gyomu Super stores

(YoY %)

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Existing stores	102.8	104.6	105.1	104.8	105.6	109.8	105.5		
	All stores	106.5	108.5	109.2	108.8	109.4	112.7	109.2		
Nationwide*	All stores	106.2	108.3	109.7	108.3	109.7	112.9	109.2		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Existing stores	108.3	104.3	105.6	100.8	104.0				
	All stores	110.4	106.4	107.2	102.9	106.1				
Nationwide*	All stores	110.1	106.9	108.3	103.7	107.2				

* “Nationwide” represents the product shipments to the stores in both directly and indirectly managed areas.

4. Overview

For September 2025, we reported net sales of **¥45,720 million (up 6.9% year-on-year)**, gross profit of **¥4,599 million (up 18.9%)**, operating profit of **¥2,540 million (up 17.0%)**, and ordinary profit of **¥2,725 million (up 282.2%)** on a non-consolidated basis.

During the period, Gyomu Super opened three stores, resulting in 1,117 stores in total, an increase of 40 stores from a year earlier. Net sales increased driven by the continued coverage on television programs and social media.

Our product shipments to Gyomu Super stores remained strong, with **an increase of 4.0%** from a year earlier to existing stores in directly managed areas, **an increase of 6.1%** to all stores in directly managed areas, and **an increase of 7.2%** to all stores nationwide.

In terms of our product trends, sales of summer items such as beverages continued showing a strong positive trend due to the prolonged intense heat, and sales growth was also driven by promotional items.

Ordinary profit significantly exceeded that of the same month of the previous year. This is because exchange rate fluctuations were minor during this month, resulting in a little impact from the mark-to-market valuation of forward exchange contracts entered into to hedge currency risks, whereas in September 2024, a significant valuation loss was recorded due to the yen having strengthened considerably from the previous month.

Through Friday, October 31, we are running a marketing campaign titled “Gyomu Super Stores Loaded with Bargains!! Storewide Customer Appreciation Sale in Autumn 2025.” Through this sale, we continue to spread Gyomu Super’s attractiveness to more customers. Details of the campaign can be found on our website https://www.gyomusuper.jp/sale/202509_10/ (available in Japanese only).

5. Scheduled disclosure date

The flash report for October 2025 is scheduled to be released on Thursday, November 20. Please note that the date of release may be changed for unavoidable reasons.